

# 2019 VIN GUIDE

Your Guide for 2019 Vehicle Identification

## ANYTIME... ANYWHERE Place your bid

Purchasing quality vehicles from Ford Sponsored Auctions has never been easier.

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For VIN Guide information and much more visit the Ford Remarketing website [www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com)

The Ford Remarketing website is your one-stop shop for Ford Sponsored Auction information:

- Ford Sponsored Auction Sales Calendar
- Auction Run Lists
- Vehicle Condition Reports
- Window Labels
- Auction Prices
- VIN Guides
- Automotive Remarketing Services (ARS)
- Links to other key industry websites
  - Including Ford QUIC – [www.fordquic.com](http://www.fordquic.com)
- Vehicles offered for sale 24/7/365



### North American Fleet, Lease & Remarketing Operations

Marketing, Sales and Service, Regent Court Building  
16800 Executive Plaza Drive, Dearborn, Michigan 48126

### How To Use:

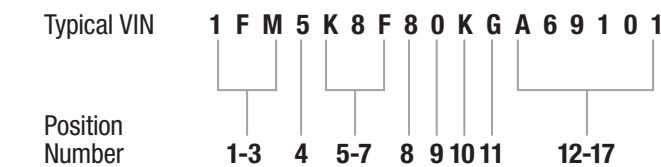
Here is your 2019 guide to interpreting universal Vehicle Identification Numbers (VIN). This vehicle information applies to 2019 models only.

For previous model VIN information, check sources at your local dealerships or log on to: [www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com)

The VIN data provided is preliminary and prepared for the exclusive use of Ford and Lincoln dealers.

### Example:

Universal Vehicle Identification Numbers (VIN) have 17 "positions." There is a number or a letter in each position.



|           |       |                                      |
|-----------|-------|--------------------------------------|
| Positions | 1-3   | World Manufacturer Identifier        |
| Position  | 4     | Restraint System Type                |
| Positions | 5-7   | Make, Car Line, Series, Body Type    |
| Position  | 8     | Engine Type                          |
| Position  | 9     | VIN Check Digit (0-9 or X)           |
| Position  | 10    | Vehicle, Model Year                  |
| Position  | 11    | Plant or Manufacturer                |
| Positions | 12-17 | Numerical Sequence Number Identifier |



### Automotive Remarketing Services (ARS)

Automotive Remarketing Services offers the opportunity to sell previously-owned vehicles – Ford, Lincoln or other brands – through the Ford Sponsored Auction Network.

### ARS features:

- High Conversion Rate
- Hassle-free "Pick-up-to-Payment" to reduce the remarketing complexity
- Premium Placement to maximize resale value
- Access to Ford Internet Sales Channels through [www.fordquic.com](http://www.fordquic.com)
- Buyer Finance Flexibility thru the Ford Credit Signature Plan
- Dedicated Ford Area Manager works to get your best price
- Convenient Interactive Website
- Ability to list vehicles for sale on Ford's 24/7 website - [www.fordquic.com](http://www.fordquic.com) with user-set Buy Now prices
- Professional Helpdesk Operations – [ars@ford.com](mailto:ars@ford.com)
- NO ENROLLMENT FEE! Call 866-277-9142 toll-free for fast and hassle-free enrollment.



### Ford Sponsored Auctions

Anytime, Anywhere: In the Lane

On the Internet: Broadcast Sales

- Front-line ready vehicles nationwide
- Purchase during "live" auctions using your desktop with Simulcast, Online Ringman, Live Global Bid and LiveBlock

QUIC (Quality Used Internet Cars)

- View condition reports, window labels, vehicle images and purchase at [www.fordquic.com](http://www.fordquic.com)
- Visit [www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com) for all your Ford Remarketing needs

## Sponsored Auction Locations

### ARIZONA

**ADESA Phoenix**  
Chandler, Arizona  
Phone: 480-961-1161  
Fax: 480-961-0089

### CALIFORNIA

**ADESA Brasher's Sacramento Auto Auction**  
Rio Linda, California  
Phone: 916-991-5555  
Fax: 916-991-5905

**Manheim Southern California**  
Fontana, California  
Phone: 909-822-2261  
Fax: 909-854-2215

### COLORADO

**Manheim Denver**  
Aurora, Colorado  
Phone: 303-343-3443  
Fax: 303-343-2318

### FLORIDA

**Manheim Ft. Lauderdale**  
Davie, Florida  
Phone: 954-791-3520  
Fax: 954-453-8435

**Manheim Tampa**  
Tampa, Florida  
Phone: 800-622-7292  
Fax: 813-248-3442

### GEORGIA

**Manheim Georgia**  
Atlanta, Georgia  
Phone: 404-349-5555  
Fax: 404-349-9951

### HAWAII

**Manheim Hawaii**  
Honolulu, Hawaii  
Phone: 808-840-8900  
Fax: 808-840-8959

### ILLINOIS

**Manheim Chicago**  
Matteson, Illinois  
Phone: 815-806-4222  
Fax: 815-806-4228

### INDIANA

**ADESA Indianapolis**  
Plainfield, Indiana  
Phone: 317-838-8000  
Fax: 317-838-8081

### MARYLAND

**Manheim Baltimore-Washington**  
Elkridge, Maryland  
Phone: 410-796-8899  
Fax: 410-796-7843

### MASSACHUSETTS

**ADESA Boston**  
Frammingham, Massachusetts  
Phone: 508-626-7000  
Fax: 508-626-7025

### MICHIGAN

**Manheim Detroit**  
Carleton, Michigan  
Phone: 734-654-7100  
Fax: 734-654-7147

### MINNESOTA

**Manheim Minneapolis**  
Maple Grove, Minnesota  
Phone: 763-425-7653  
Fax: 763-493-0310

### MISSISSIPPI

**Manheim Mississippi**  
Hattiesburg, Mississippi  
Phone: 601-268-7550  
Fax: 601-579-7224

### MISSOURI

**Manheim Kansas City**  
Kansas City, Missouri  
Phone: 816-452-4084  
Fax: 816-459-2612

### NEW JERSEY

**Manheim New Jersey**  
Bordentown, New Jersey  
Phone: 609-298-3400  
Fax: 609-298-4489

### NEW YORK

**ADESA Buffalo**  
Akron, New York  
Phone: 716-542-3300  
Fax: 716-542-3998

**Manheim New York**  
Newburgh, New York  
Phone: 845-567-8400  
Fax: 845-567-8410

### NORTH CAROLINA

**Greensboro Auto Auction**  
Greensboro, North Carolina  
Phone: 336-299-7777  
Fax: 336-854-2689

### OHIO

**Manheim Ohio**  
Grove City, Ohio  
Phone: 614-871-2771  
Fax: 614-871-6845

### PENNSYLVANIA

**Manheim Auto Auction**  
Manheim, Pennsylvania  
Phone: 717-665-3571  
Fax: 717-665-6945

**Manheim Pittsburgh**  
Cranberry Township, Pennsylvania  
Phone: 724-452-5555  
Fax: 724-452-5706

### TENNESSEE

**Manheim Nashville**  
Mount Juliet, Tennessee  
Phone: 615-773-3800  
Fax: 615-773-4850

### TEXAS

**Manheim Dallas - Fort Worth**  
Fort Worth, Texas  
Phone: 817-399-4000  
Fax: 817-399-4251

**Manheim San Antonio**  
San Antonio, Texas  
Phone: 210-661-4200  
Fax: 210-572-6495

**Manheim Texas Hobby**  
Houston, Texas  
Phone: 713-649-8233  
Fax: 713-640-8395

### UTAH

**ADESA Brasher's Salt Lake Auto Auction**  
Salt Lake City, Utah  
Phone: 801-322-1234  
Fax: 801-322-1315

### WASHINGTON

**Dealers Auto Auction Northwest**  
Spokane, Washington  
Phone: 509-244-4500  
Fax: 509-244-8253

**Dealers Auto Auction Seattle**  
Auburn, Washington  
Phone: 253-737-2200  
Fax: 253-737-2201



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Your Guide for Vehicle Identification

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[www.remarketing.dealerconnection.com](http://www.remarketing.dealerconnection.com)



VIN POSITIONS 1, 2, 3. Table with columns: VIN CODE, Vehicle Manufacturer, Make, Type. Includes sections for PASSENGER CARS and INCOMPLETE VEHICLES.

VIN POSITIONS 5, 6, 7. VIN CODE LINE, SERIES, BODY TYPE FOR PASSENGER CARS. Table with columns: VIN CODE, Car Line, Series, Body Type.

VIN POSITIONS 5, 6, 7. VIN CODE LINE, SERIES, BODY TYPE FOR GENERIC TRUCK, BUS, MPV FORMAT OR LESS. Table with columns: VIN CODE, Line, Series, Chassis Type, Cab/Body, Vehicle Type.

VIN POSITIONS 5, 6, 7. LINE SERIES CHASSIS, CAB TYPE OR BODY TYPE FOR TRUCKS; MULTIPURPOSE PASSENGER VEHICLES (MPVS); BUSES; LIGHT, MEDIUM & HEAVY TRUCKS AND INCOMPLETE VEHICLES (IVS). Table with columns: VIN CODE, Line, Series, Chassis Type, Cab/Body, Vehicle Type.

VIN POSITIONS 5, 6, 7. VIN CODE LINE SERIES BODY TYPE FOR PASSENGER CARS, MULTIPURPOSE VEHICLES (MPVS), BUSES AND INCOMPLETE VEHICLES (IVS) WITH GVW RATINGS OF 11,000 LBS (4990 KG) OR LESS. Table with columns: VIN CODE, Line, Series, Chassis Type, Cab/Body, Vehicle Type, GVWR, Roof, Door, Wheel Base.

POSITIONS 5, 6, 7. 2018 FORD ECOSPORT. Table with columns: VIN CODE, Line, Series, Cab/Body, Vehicle Type.

VIN POSITION 8. ENGINE TYPE-DISPLACEMENT, CYLINDERS, FUEL TYPE, MANUFACTURER AND HORSEPOWER (H.P.) RATINGS. Table with columns: VIN CODE, Displacement/Litre, Cylinders, Fuel, Manufacturer, Net Brake H.P.

VIN POSITION 4. RESTRAINT, BRAKE SYSTEM AND GVWR CLASS. Table with columns: Vehicle Type, Restraint Category, GVWR Class, GVWR Range, and Restraint Category (1-16).

VIN POSITIONS 5, 6, 7. VIN CODE LINE, SERIES, BODY TYPE FOR PASSENGER CARS. Table with columns: VIN CODE, Car Line, Series, Body Type.

VIN POSITIONS 5, 6, 7. LINE SERIES CHASSIS, CAB TYPE OR BODY TYPE FOR TRUCKS; MULTIPURPOSE PASSENGER VEHICLES (MPVS); BUSES; LIGHT, MEDIUM & HEAVY TRUCKS AND INCOMPLETE VEHICLES (IVS). Table with columns: VIN CODE, Line, Series, Chassis Type, Cab/Body, Vehicle Type.

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RESTRAINT CATEGORY. Table with columns: Code, Restraint Devices and Location. Lists categories 1 through 16.

VIN POSITIONS 5, 6, 7. VIN CODE LINE, SERIES, BODY TYPE FOR GENERIC TRUCK, BUS, MPV FORMAT OR LESS. Table with columns: VIN CODE, Line, Series, Chassis Type, Cab/Body, Vehicle Type.

VIN POSITIONS 5, 6, 7. LINE SERIES CHASSIS, CAB TYPE OR BODY TYPE FOR TRUCKS; MULTIPURPOSE PASSENGER VEHICLES (MPVS); BUSES; LIGHT, MEDIUM & HEAVY TRUCKS AND INCOMPLETE VEHICLES (IVS). Table with columns: VIN CODE, Line, Series, Chassis Type, Cab/Body, Vehicle Type.

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VIN POSITION 8. ENGINE TYPE-DISPLACEMENT, CYLINDERS, FUEL TYPE, MANUFACTURER AND HORSEPOWER (H.P.) RATINGS. Table with columns: VIN CODE, Displacement/Litre, Cylinders, Fuel, Manufacturer, Net Brake H.P.

VIN POSITION 10. VEHICLE MODEL YEAR. Table with columns: VIN CODE, Year, and Vehicle Model Year.

VIN POSITION 8. ENGINE TYPE-DISPLACEMENT, CYLINDERS, FUEL TYPE, MANUFACTURER AND HORSEPOWER (H.P.) RATINGS. Table with columns: VIN CODE, Displacement/Litre, Cylinders, Fuel, Manufacturer, Net Brake H.P.

VIN POSITION 11. VEHICLE ASSEMBLY PLANT. Table with columns: VIN CODE, Vehicle Assembly Plant Name, Location.

VIN POSITION 12-17. SEQUENTIAL VEHICLE IDENTIFIERS. Passenger Cars: A unique six digit numeric sequence code is assigned to each passenger car by the vehicle assembly plant of manufacture.